

Our Ref. : SDEC/RFP/IED-23003

Date : 18th January 2023

Dear Sir/Madam,

REQUEST FOR PROPOSAL (RFP) FOR END-TO-END ELECTRONIC POINT OF SALE (ePOS) SOLUTION (SOFTWARE, HARDWARE, LOGISTICS AND TRAINING)

Sarawak Digital Economy Corporation (SDEC) Berhad is company wholly owned by the Sarawak Government have been entrusted to lead the implementation of Sarawak's Digital Economy initiatives.

Therefore, we would like to invite your esteemed organization to participate in '**REQUEST FOR PROPOSAL (RFP) FOR END-TO-END ELECTRONIC POINT OF SALE (ePOS) SOLUTION (SOFTWARE, HARDWARE, LOGISTICS AND TRAINING)**'. The terms and conditions are as follows:

Objective	To provide a proposed solution for an END-TO-END ELECTRONIC POINT OF SALE (ePOS) SOLUTION (SOFTWARE, HARDWARE, LOGISTICS AND TRAINING) project for Sarawak Digital Economy Corporation Berhad (SDEC).
Project Brief	In the effort to digitalise Small and Medium Enterprises (SME) in Sarawak, SDEC has been embarking on a journey to assist with the digitalisation effort. One of which is the promotion of adopting electronic point of sale (ePOS) system as a first step for digitalisation.
Deliverables	The chosen solution will be used for all relevant digitalisation programs by SDEC for SME across Sarawak and recognised as one of SDEC's preferred solution.
Briefing Session	20th January 2023 (Friday), 4:00PM via TEAMS Webinar Link for the Webinar : https://bit.ly/ePOS_Briefing
Scope of Work	<ul style="list-style-type: none"> a. Preparing the proposal which outlines all of the requirements as stated in the item 2 of the terms of reference (TOR); b. Proposing the cost of the solution which shall be exhaustive and transparent, and may include the monthly/yearly subscription cost or one-off payment, logistics, training (if any cost) and any other items deemed necessary; c. Preparing the Proof of Concept or Demo for the solution and to demonstrate the solution to SDEC;

	<p>d. Deployment, operationalisation, and integration (if any) of the proposed solution(s); and</p> <p>e. To provide training and support for issues or maintenance required for the proposed solution(s).</p>
<p>Financial Obligation & Commercialisation</p>	<p>This RFP is to establish a working partnership with suitable vendor for the ePOS Solution. No financial obligation shall be raised by any parties in the development of the said solutions.</p> <p>As part of SDEC vendor development initiative in developing System Integrators, SDEC is offering the use of its SDeCLOUD on a collaborative and mutually beneficial basis. However, the cost of setup, integration or migration is to be borne by the selected vendor.</p> <p>All parties will join the effort to commercialise the solution and upon Commercialisation of this solutions, only then all parties will be paid according to the commercial arrangement.</p>
<p>Submission of RFP</p>	<p>1st February 2023 (Wednesday), by 12.00 noon</p> <p>To submit your quotation, kindly log in SDEC MyVMS and follow these steps:-</p> <ol style="list-style-type: none"> 1. In homepage section Request For Quotation (RFQ) / Tender (RFT) / Proposal (RFP)> Click View List 2. Select the available RFQ / RFT / RFP 3. Download the Document 4. Re-Upload the Document <p>If you have any additional appendices to be attached, please archive/compress your file together with the quotation.</p> <p>*All proposals are to be marked as [RFP] FOR END-TO-END ELECTRONIC POINT OF SALE (ePOS) SOLUTION (SOFTWARE, HARDWARE, LOGISTICS AND TRAINING) on the subject.</p>

The Vendor whose proposal is accepted shall be required to enter into a formal contract with SDEC for the execution of the Work. SDEC reserves the right to accept any proposal as a whole or in part and SDEC may, at its option, reject any Proposal or accept any Proposal, which in SDEC's sole judgement, is the most advantageous to SDEC. SDEC will be no obligation to explain the reasons thereof.



We look forward to receiving positive participation from your organisation. Should you wish to participate in the above execution of work, kindly indicate your interest by replying to the participation **Reply Form** attached together with the company profile to us at **procurement@sdec.com.my** by **Wednesday, 25th January 2023, by 12.00 noon.**

Thank you and warmest regards.

Yours sincerely,

PROCUREMENT DEPARTMENT



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